

EXHIBIT IV

Revenue Increases

State Appropriation	\$50,238,400	(86%)
89/90 State Appropriation	— 46,166,300	(84.2%)
	<hr/>	
	4,072,100	
New Debt Service	— 566,900	
	<hr/>	
	3,505,200	
KTRS Overmatch	— 984,500	
	<hr/>	
Discretionary increase in state appropriation	\$2,520,700	
Other Revenue Increase	\$1,665,700	
	<hr/>	
Total discretionary new funds	\$4,186,400	

Revenue Increases

State Appropriation	\$50,238,400	(86%)
89/90 State Appropriation	— 46,166,300	(84.2%)
	<hr/>	
	4,072,100	
New Debt Service	— 566,900	
	<hr/>	
	3,505,200	
KTRS Overmatch	— 984,500	
	<hr/>	
Discretionary increase in state appropriation	\$2,520,700	
Other Revenue Increase	\$1,665,700	
	<hr/>	
Total discretionary new funds	\$4,186,400	
Salary Increases for Continuing Personnel	3,169,000	
75.7% of new money		
Salary Increases Plus New Positions	3,637,750	
86.9% of new money		

Current And Planned Major Maintenance And Capital Construction

Health and Activities Center	\$10,400,000
Life Safety Improvements	1,099,300
Asbestos Abatement	2,004,000
Coal Boilers	2,578,000
Page Hall Renovation	476,00
Chillers/Cooling Towers	1,085,000
Utility Distribution System	374,000
Brown Ag. Expo. Center	250,000
Page Hall Renovation	3,500,000
Institute for Economic Development	3,500,000
New Residence Halls	9,000,000
Residence Halls Renovation	3,000,000
Hazardous Materials Storage Building	161,800
Fine Arts Center humidity control	189,400
Structural Repairs and Roofs	687,000
Total	\$38,304,500

Other New Commitments

Minimum Wage Increase	\$250,000
Scholarships	150,000
Grant Overhead Matching Redistribution	139,000
Computer Software Maintenance and Equipment - (Academic and Administration)	146,500
Postal Rate Increase	75,000
Waste Disposal & Utilities	55,000
Glasgow Library	64,000

Salary Increases For 1990-91

1989-90 Salary Level	Base Increase For Satisfactory Performance	Performance Increase	Total Increase
\$20,000 & above	5%	2%	7%
\$19,000-\$19,999	5.33%	2%	7.33%
	↕		↕
\$15,000-\$15,999	6.67%	2%	8.67%
	↕		↕
\$6,000-\$11,999	8.00%	2%	10.00%

Total Increase for 1990-91 averages 7.45%

New Pay Schedule For Nonclassified Personnel

July 1, 1990 - 1990-91 Salaries take effect for continuing personnel

Nine-Month Faculty Pay Schedule

July 15, 1990	Monthly Check (1989-90)
July 31, 1990	Monthly Check (1990-91)
August 15, 1990	Monthly Check (1989-90)
August 31, 1990	Monthly Check (1990-91)
End of month thereafter	Monthly Check (1990-91)