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NEW DOWNTOWN BUSINESSES

Downtown Bowling Green is proud to welcome two new retail businesses to Fountain Square.

The Garment District is located at 415 Park Row in the former Helena's Place building. This location marks the fifth store for the Nashville based owners, Suzy and Bascomb Thomas. The Garment District carries ladies sportswear, jewelry and accessories.

The Paw-Paw Patch is a new gift shop located in the Old Williams Drug Store Building at the corner of State and East Main Streets. Owners Elinor and Mike Salsman proudly offer a variety of unique gift items including wicker furniture, antiques, country and Victorian items, Bybee Pottery, and much more.

Stop by and patronize these new retailers in Historic Downtown Bowling Green.

Christmas Tour of Homes

Plans are underway for this year's Christmas Tour of Homes sponsored by Landmark Association. This year's tour will be Sunday afternoon, December 11, 1988. Watch our next newsletter for further details.
This past year has been filled with numerous activities and accomplishments. Through the efforts of Landmark's Board of Directors and many volunteers, many successes occurred which are highlighted below:

- Successful Decorator Showcase at Quigley-Younglove Building with Arts Alliance. Generated $3000 for each organization's operating budget.
- Conducted first ever Christmas Tour of Homes December 5, 1987.
- Hosted several out of town groups interested in our downtown project and made presentations to many local groups on Landmark's activities.
- Held Landmark's Eighth Annual Meeting at Decorator Showcase in May 1988 with 80 members and guests attending.
- Held several membership events including our summer picnic at Covington Woods, membership meeting and tour of restored City Hall, program meeting on Radon in the Home, meeting and tour of Walnut Lawn.
- Provided rehabilitation consulting services to several historic home owners in Bowling Green and Warren County.
- Continued fifth year of operation of Landmark Revolving Loan Fund for downtown commercial rehabilitation.
- Continued administration of Tax Moratorium Program for rehabilitation of buildings 50 years of age or older.

During this past year, several facade renovations and building rehabilitations were completed, most notably the Quigley-Younglove Building at 900 State Street. This is downtown's oldest commercial building built in 1837, was our "Decorator Showcase" in May, and is now the location of the Paw-Paw Patch, town house apartment and a suite of four offices on the second floor.

While we lost Sears and two other retailers from downtown during the year, we did see four new businesses open. We have also been working with several new business prospects and two new retailers scheduled to open during the fall of 1988. Business recruitment and retention is an ongoing, long term program which will remain a major priority during the coming year.

During the past eight years, we have seen many positive changes occur in downtown Bowling Green as a result of the cooperative efforts of the private and public sectors. Over these past years, we have seen 59 buildings rehabilitated for over an $11 million investment and 18 new construction projects for $7,675,000. Also, we have seen 57 net new businesses, 14 new upper floor apartments, over 200 new jobs created, and an increase of over 100 percent in the downtown tax base.

The many successes of Bowling Green's Main Street Program have created a good community feeling about downtown. In addition to the many successes, Bowling Green has gained the reputation of having one of the finest downtown revitalization programs in the State and Nation. As has been the philosophy from the beginning, we will continue to build on the basis of slow, incremental and positive change.

<table>
<thead>
<tr>
<th>EXPENSES</th>
<th>REVENUE</th>
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<tbody>
<tr>
<td>51,171 Salaries and Benefits</td>
<td>24,000 City Grant</td>
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<tr>
<td>250 Professional Services</td>
<td>10,000 State Grant</td>
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<tr>
<td>950 Communication</td>
<td>7,990 Membership Dues</td>
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<tr>
<td>2,022 Travel</td>
<td>334 Book Sales</td>
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<tr>
<td>2,012 Printing</td>
<td>5,853 Other Revenue</td>
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<tr>
<td>681 Office Supplies</td>
<td>16,000 Beg. Cash Balance</td>
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<tr>
<td>243 Operating Supplies</td>
<td>193 Insurance</td>
</tr>
<tr>
<td>60,953 Total Expenses</td>
<td>64,177 Total Revenue</td>
</tr>
<tr>
<td>3,274 Ending Cash Balance</td>
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Landmark Board of Directors 1988/89

Clarence Wolff - President
Herb Smith, Jr. - Vice President
Russell Morgan - Treasurer
Rosalyn Stamps - Secretary

Recently refurbished fountain in Fountain Square Park - erected in 1881 and fabricated by the J.L. Mott Co. in New York.


CDS #1 Drug Store, 401 Park Row - new integrated canopy and signage system replacing an aluminum canopy and projecting sign.

MEMBERSHIP MEETING SCHEDULE
FOR 1988/89

October 27, 1988 - House Tour
November 17, 1988 - Program
January 26, 1989 - Program
February 23, 1989 - Program
March 23, 1989 - House Tour
April 27, 1989 - House Tour

MEMBERSHIP UPDATE
6/13/88 - 9/23/88

Corporate Renewals
American National Bank
Baker & Moore Investments
Barrow Construction Company
Bowling Green Board of Realtors
Bowling Green-Warren County Chamber of Commerce
Citizens National Bank
Graves Gilbert Clinic
Hilliard & Fisher CPA's
Neurology Clinic of Bowling Green, PSC
Walter R. Warren, M.D.

New Corporate Members
Bowling Green Municipal Utilities
Bowling Green Bank & Trust
Bowling Green/Warren County Tourist Commission
City County Planning Commission
Fisher & Olson, PSC
David Carvin - Ironwood Farm
Scotty's Contracting
South Central Bell

New Members
Mark and Gail Clubb
Mr. Kelly Cook
Ward & Ann Elliott
William W. Howell, Architect, P.C.

Renewals
Dr. & Mrs. Mark Allen
Dr. & Mrs. Thomas Baird
Mr. and Mrs. R.H. Baker
Dr. Thomas P. Baldwin
Dr. & Mrs. James D. Bennett
Mrs. Pearl Bohannon
Mr. & Mrs. Harold Brantley
Mr. & Mrs. Bob Brigli
Mr. & Mrs. J.D. Bryant
Mr. & Mrs. William T. Carter
Mr. & Mrs. Buddy Cate
Mr. James Chaney
Mr. David Coffey
Mr. & Mrs. Steve Downey
Ms. Martha Alice Evans
Dr. & Mrs. John O. Fitts
Mr. & Mrs. John B. Gaines
Ms. June Rose Garrott
Ms. Judy Gerhardt
Sarah Rodes Graham
Mr. Joe W. Hancock
Hariette and Meredith Johnson
Patricia Huggins Keller
Mrs. T.L. Kelley, Jr.
Mr. Jim Kennedy
Mr. and Mrs. Larry Kinder
Mr. Kevin R. Kirby
Mr. & Mrs. Douglas Lester

Ms. Elise Talmage-Lieb
Dr. Marshall Love
Mr. Pete Mahurin
Mr. & Mrs. James D. Mauldin
Mr. & Mrs. Harold B. McGuffey
Mr. & Mrs. James McGuirk
Mr. & Mrs. William Y. McKenzie, Jr.
Mr. & Mrs. Russell Morgan
Mr. and Mrs. Gary Murphy
Dr. & Mrs. Wallace Nave
Mr. & Mrs. Henry Olyniec
Dr. Sam Potter
Dr. & Mrs. Charles Ray
Mr. & Mrs. Wahn Raymer
Mrs. Harry B. Richardson
Mrs. O.E. Schow, Jr.
Mr. David Sowders
Mr. and Mrs. Billy Ray Smith
Flora Templeton Stuart
Ms. Betty Thomas
Mr. Terry Tichenor
Mrs. Francis Tinkapwep
Mr. & Mrs. Leon Vincent
Mrs. Howard W. Whitaker, Jr.
Mr. & Mrs. Roland Willock
Mr. & Mrs. Clarence Wolff
Mrs. Peter D. Young

Lucy Juett
Robert Logsdon
Elinor Markle
Eleanor B. Mitchell
In Memoriam

Gwyneth B. Davis
August 20, 1947 - June 16, 1988

On June 16, we lost a good friend and Landmark Board Member. Gwyn had been very active in Association and community activities. Our heartfelt sympathy goes to her husband Alan Anderson and family.

A Gwyneth B. Davis Memorial Fund has been established at the College Heights Foundation at Western Kentucky University. The proceeds will be used to provide a scholarship for Western's outstanding woman pre-law student each year.