8-1921

UA99/9 Southern Exponent of Business Education, Vol. XVI, No. 1

Bowling Green Business University

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JOSEPH STONE DICKEY

For seven months the blue grass of beautiful Fairview Cemetery has been richly growing over this great, good man's grave, and yet those who knew him best and loved him most cannot think he is there. He was so full of life that his friends can't associate him with death. His gripping personality, jovial laughter, matchless humor, inspiring speeches, encouraging spirit, never-ending industry, unswerving faith in the future of the Business University and unbounded pride in his students—all of these qualities have blessed us in the concrete and will for many years be present in the abstract, for he left his influence forever in this institution.

On the sixteenth of January, while writing an article for a newspaper, sitting quietly at the side of Mrs. Dickey in a new house which he had just completed, death came momentarily. Two days later his pastor, speaking to the school in which he was the head. The loss of so much business and professional worth is great, but the loss of his warm, encouraging friendship can never be replaced. There will be no change in the plans and high hopes of the Business University. He and we had made provisions against this day. A reorganization to maintain the lofty standards of our departed leader has been made by every individual connected with this institution.

We Greet You, Mr. President

The following is a story which appeared in a recent issue of the Illinois Central Magazine regarding our personal friend and former student, Mr. V. V. Bonneter.

Mr. Bonneter, superintendent of the Memphis division of the Yazoo & Mississippi Valley Railroad, was elected May 20 to the presidency of the Peoria & Pekin Union Railroad, effective June 1, on which date he took up his new duties, with headquarters at Peoria, Ill. He succeeds H. K. Finney, resigned.

Twenty Years With Illinois Central

Mr. Bonneter has been in railroad service twenty years all of that time with the Illinois Central System. He was born at Biddleham, Ill., May 6, 1861. He received his education in the elementary schools of Pitts Camp, Miss., Mississippi College at Columbus and Bowling Green Business University, Bowling Green, Ky.

Mr. Bonneter's first position with the Illinois Central System was as a station helper at Elizabeth, Miss., May, 1891. He was transferred to the trainmaster's office at Greenville, Miss., August, 1891, as timekeeper and telegraph operator. On March 1, 1892, he was advanced to assistant at the Peoria division at Peoria, La., where he was succeeded in the position by Mr. Finney. He was successively clerk in the trainmaster's office, copy operator, train ticket collector and dispatcher.

On April 1, 1907, he was appointed trainmaster, and he served in that capacity on the New Orleans, Vanderbilt, Memphis and Indianas division of the Central until July 31, 1914, when he was appointed superintendent of the New Orleans division at New Orleans. He was made superintendent of the Memphis division July 1, 1917, holding that position until his election to the presidency of the Peoria & Pekin Union Railroad.

To Successful Old Students

By J. L. Harman

Do you remember a few short years ago you were mere boys and girls in the BHS, cherishing hopes of a larger income and a richer experience? Do you remember the inspiring spirit of Chaplet? The systematic work of the classrooms? The contact with your associates?

You probably resolved then to be a factor in promoting education in whatever community you might select as your home. As you read this, you may in memory, review the years that have passed. You see yourself in the school you loved. You wonder what has become of those who sat near you, who fought you in debate, who helped you in trouble and who told you stories with many good wishes.

You are now men of affairs.

Younger and weaker and less successful people come to you for advice. Some of you are rich. Some hold positions of great responsibility. Some of you have more influence than you estimate.

There are dozens of young men and young women who would gladly accept and follow your advice. Had it pay you to attend school? Do you regret your happy school days? Then, perhaps, you thought you sacrificed and suffered but they were the days when you started your career.

Many of your neighbors have not caught the inspirational spirit. You can give it to them. Many of you can influence two or twenty boys and girls to enter college. Hid it not been for some friend, you, perhaps, would have never been educated. Thus far you have been content to work for your own advancement but others around you need encouragement by being told how and where to secure an education. There are many excellent institutions to which to point them, but I hope you will not forget the school that trained you.

(Continued on Page Eight)

A HUMAN LETTER

Peoria, Ill., July 13, 1921.

Dear Mr.——

To say that your letter of the 5th inst. afforded much pleasure was to express my feelings very mildly. I have often thought of the time you spent in the community and regret for a short time at the seal of knowledge under your native direction. Quite true, it seems only a very short time since I was in your class, but, when I look back and see how much of us has tied together many a ragged rope, which has been one of the greatest satisfactions of my life.

It was my chief to learn that your school was doing creditably and right here I want to congratulate you upon the wonderful work that you are doing. Without any reference to my case, many boys and girls are leaving your school every year, after having been under your instructions and influence, and that of your assistants, with a preparation for fighting the battles with which we are all confronted, that they could not well otherwise acquire.

Observing, when I allow myself to stroll down memory's lane, I cannot refrain from indulging in a bit of a smile about my school, but have had your letter, but I think of the time when I entered the Bowling Green Business University and when Mrs. —— underwrote to enable me to catch up with a class who had just entered. I displayed such evidences of intellect that Mrs. —— desired to see me, which gave me a thrill through the trepidation. I nearly mourned from this to show that anyone with an average mind could do the necessary work and the necessary persistence and tenacity, with both of which you are provided with some of the circumstances at issue, and which he will necessarily be confronted. One of the biggest personalities with whom you are dealing at present and your work is at start in starting it up, just the very time in which I had never get over it. I am not a teacher and know practically nothing of the art of instruction, but I do know from my own personal experience and that of a vast number of young men and women with whom I have been associated, that one of the greatest things that can be done for them is to assist them in acquiring self-confidence, self-discipline, and perseverance. With these qualifications, any one can make a success, regardless of what his undertaking may be. I do not agree with you that I or anyone else has passed you in your accomplishments, for in the big business of life, it is not he who possesses the qualifications who does the greatest amount of good, and I do not know of any greater satisfaction that one could derive from the knowledge that you have done so much for so many, as has been accomplished by you and your associates in the operation of that institution.

I am very sorry to hear of Prof. Dickey's death, as well as the illness of Professor Ashley. I trust we will all give the road to remember.

With kindliest regards and best wishes for yourself and members of the faculty, I beg to remain,

V. V. BOONNET.
realize I am only on the bottom round, but I can still feel the inspir- ing presence of my dear friend. I
am received when you come, and I ask you to help me. I am poor people. I come in contact with a broad vision of the future that you
find, and I cannot help but feel
I was engaged to be married to a businesswoman. I am trying
him as I thought I should. My
parents were not in a happy state of
I have been married six years and am the mother of two
boys. My goal is to be on top, to help you make the boys and girls

THE SOUTHERN EXPONENT

OFFICERS OF MISSISSIPPI CLUB

THE MISSIONARIES

The Mississippi students at the
BGU are not only large in number but also strong. They are
in spirit. The past spring they organized the Mississippi Club. The
officers of the organization are:
1. To meet new students from
2. To promote good fellowship among Mississippi students.
3. To take care of sick or home

SCHOOL OF TELEGRAPH

Fifteen students were placed in
positions during the past four weeks.
These students are in nearly all departments of
railroading, from station helper to

1912 SUMMER SCHOOL FOR COMMERCIAL TEACHERS.

This was the high-powered summer in the history of the Business Uni-
versity. The attendance of Summer
School teachers was exactly a
card percentile increase over the
attendance of last year, and students
were present from thirty-one states
and Canada—representing the largest
cities in the United States and the
most remote
districts. From the day of the opening until the day of the close,
there was one continuous program of business methods and

GREAT SCHOOL OF PERMAN-
ENHEIP

For several years, the
Business University has planned some
data in the public the very best op-
portunity and highest skill that
manship specialists could desire. It be-

HATTIE CAMPBELL, Tampa, Florida.

THE SOUTHERN EXPONENT

WHO HELPS US.
This is Service.
When we purchase books or type-
writing supplies from the Business
Company, Lyon & Carruth, Remington Typewriter Company and the
Gregg Company, we get a high quality of merchandise and we are usually
received when the deal is made and if they should
stop there, we would feel very pleased with
our bargain. But they do not

Your early friendship one of these
organizatons, at its own expense, went
"the second mile" in rendering

Mr. W. B. Baker, Presi-
dent of Southwestern Publishing

Gregg Publishing Company
and Sherwood to lecture and help us for
days.

The Gregg Publishing Company sent
Mr. Harold II. Smith for two days
to do a lecture for the
Gregg Shorthand and typewriting.
Mr. J. A. Carruth, President of Lyon & Carruth, came himself for

KATHERINE WILSON.

VIII.

A BUSINESS MOTHER.

The writer of the following letter was born at 8:30, and at 8:15, was
in a large business house. bri

I am interested in you to know that with the resist-
ance of you and your mother, I have the pleasure of peddling

Dear Mrs. Hampton:

I wonder if I would be interesting
to you to know that with the resist-
ance of you and your mother, I have the pleasure of peddling

Mrs. Forsey and Children.

I am not only on the bottom round, but I can still feel the inspir-
ing presence of my dear friend. I
am received when you come, and I ask you to help me. I am poor people. I come in contact with a broad vision of the future that you
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portunity and highest skill that
manship specialists could desire. It be-

HATTIE CAMPBELL, Tampa, Florida.
More Than One Hundred StudentsGranted Degrees

(From Daily Times-Journal)

More than one hundred students will be granted degrees at the annual commencement of the Bowling Green Business College next Friday night at the Diamond Theatre. The degrees will be granted by the higher accounting, shorthand and bookkeeping departments.

Since the establishment of the College in 1880, degrees have been granted by various Federal boards to students, and Miss Lela DeVane, College alumnus, will represent the Bachelor of Shortland Science students.

Eighteen students will be granted the degree of Master of Accounts from the higher accounting department. Nine of this number are Federal board students, while two are college students. The other eleven are municipal students, and three of this group of students are interesting as they have distinguished themselves in the various University classes during the past year as a leader.


Lela DeVane, Vestaburg, Mich., and Mrs. W. M. Brownfield, Bowling Green, Kentucky, will represent the College from the Foremost Training of Pennsylvanias Teach- ers in America.

Gentlemen:

My stay at the Bowling Green Business College this semester has enabled me to make some observations as to the advantages afforded students interested in business education.

I recognize the merit of the course offered, but speak particularly of the Business Department. I regard Mr. S. E. Lowry, who is in charge of this department, the strongest all- around man in the professors. I say this without the knowledge or solicitation of Mr. LeRoy. There are some few persons who are fair artists, scholar and teachers; there are artists who are fair professors, scholars and teachers; there are scholars who are fair in the other qualities men- tioned, but Mr. LeRoy has, in my opinion, the distinction of possessing all these qualities in the true sense of the word is a higher degree than any other man. Because of his extreme modesty, one must work with him and know him to appreciate the scholarly attainment and accomplishments which are his.

These interested in any phase of the subject of penmanship will be fortunately if they are permitted to come under the influence and instruction of Mr. LeRoy.

Very sincerely,

C. C. Lister.

Students can enter at any time.

YOUR INCOME?

You want to increase your income don't you? Then it is a very QUICK and a very CERTAIN way to do it.

If you will qualify yourself to teach bookkeeping and shorthand, you will certainly be employed at the lowest salary you ever drew, and your services will be demanded EVERY MONTH.

In other words, you will then have a BUSINESS, and not a "side-line" business. This will last six months in the year.

How long would it take to complete such a course? It depends upon how hard you study, how well you can concentrate and also upon your previ- ous advancement. Write us on this point and we can give you a depend- able estimate.

Not able? Money costs only 6% interest, but business education in- creases one's earning power 50% in 100%.

SIX PERCENT CONVERTED INTO 200% EARNING POWER IN THE BEST INVESTMENT YOU COULD MAKE.

YOU have obstacles to overcome:

Of course. Who has not? Did you ever hear of such a thing as a convienient time to go to school? There is always something to hinder, al- ways some mountain of difficultnew to be surmounted, but it is not the easiest way as it ever will be!

Tell us exactly what is in your way. The time is going to come—and it is not very far off—when you must, absolutely must, make the sacrifice for your financial betterment. Can you afford to work for less money than other people who are not as well edu- cated as you? Can you afford to ig- nore the present pressing opportu- nities? Write us now. Don't put it off.

FATHER HAYS

Father Hays, of Bowling Green, is one of our most encouraging and help- ful friends. The following is a part of a statement made in introducing Father Derry to the students at Chapel:

I have always been a glad ad- mirer of the work done here. I have seen young boys and girls grow ing through the preparatory school and the College and enter the offices of lawyers and judges as first- class clergymen and typewriters. Young men and women who by one step have advanced in business life and the one condition I have come to was that they had first-class fa- cilities of acquiring a business ed- ucation in the IHB. I have always proclaimed this institution both at home and abroad and have told par- ents of the first-class business col- leges here, and insist that they send their boy or girl here and they will receive first-class education along business lines.

Another incident that has en- hanced my admiration was my ad- dress at your debut last April. I was, I must tell you, one of the most interested members in that audience. I was astonished at the learning and eloquence that was shown by the stu- dents. I listened with the greatest in- terest and while I do not agree with the verdict rendered, still I left the hall one of the most impressed of the audience, and therefore I say to you young men and women who are here for the first time that you have excellent opportunities here, and I trust that you will avail yourselves of them and in the future I hope to meet you here and there as business men and women, reflecting back up on your Alma Mater the honor that belongs to her.
ARE YOU EMBARRASSED AND HANDICAPPED?

A few years ago a young man was asked the following question:

"What do you think of speaking English as a second language?"

"I don't know what to say," replied the man.

"Do you speak English at all?"

"Yes, but it's not my first language," the man replied.

The questioner then asked the young man how he became acquainted with the English language.

"I was born in England," the young man replied.

"And when did you start learning English?"

"When I was a baby," the young man answered.

"But you said you didn't learn it as your first language," the questioner said.

"That's true," the young man replied. "But it's the language I grew up speaking, so I consider it my first language."
Summer Trip To Mammoth Cave

Three times each year the BGHE conducts an excursion to Mammoth Cave, which is only twenty-eight miles by road from Bowling Green, but is eighty-five miles by boat. This summer one hundred and thirty students were in the party, chaperoned by officers and teachers of the school. They left the wharf about seven o'clock in the morning, going down Harrods River thirty miles to Green, and then up that beautiful, deep stream to the Cave, where they had a trifle before sundown. They had supper at the Cave, dressed and started on Route No. 2 about eight o'clock at night, getting out at twelve-thirty.

Next morning after breakfast they started for Route 1, and returned a little after twelve and had dinner in time to catch the train for Bowling Green.

The Business University has for years announced to its students at Chapel and through its advertising, that this boat trip to the Cave is the greatest and rarest that could be taken by a student in the same amount of money. No one has ever challenged this statement. Those who have never seen this great underground wonder cannot have any conception of its magnificence. About five hundred people were in the Cave the day we were there. Our party was stopped near Eton River to allow a party of Y. M. C. A. boys, camping just below the mouth of the River Styx, to pass, and they came running down a great hill, each carrying a light and each yelling as loud as he could, and when they reached the boat they were greeted by the great Eton River for hundreds of yards, the sound of their steps reverberated through the corridors like never heard before from some unknown world.

We reached Mammoth Cave, they instinctively lifted up their heads and their noise and ours, "Nearer Milled to the Sea.

This trip is worth the amount of tuition the student pays in the BGHE.

SIXTH PAPRT.

"My dear Mr. Harrison: Now I feel that I have achieved something worth while in commerce, and I have prepared the following report."

C. R. YOUNG

IN A GENERAL WAY.

"We have had a splendid season, and I cannot think too highly of the results we have achieved. I have found that our students are very willing to learn, and I have no doubt that they will continue to do so."

FANNY W. BOYDE

NEW BOOK.


Coreco Won Over Big Four In Big Debate Last Night

Fourteenth Annual Contest Between the BGSU Societies

THREE LAWYERS FROM FRANKLIN ON ACT AS JUDGES

(From the Times-Journal the day after the annual debate of 1921.)

The fourteenth annual debate between the Coreco and Big Four societies of the Bowling Green Business University was won by the Coreco team last night at the Princess Theatre. The decision was unanimous and was won by the negative. An audience that had never before seen a debate in the Coreco and its speakers. A long column of two and two was formed and a match was soon started for the flag staff in Fountain Park. Here round after round of cheers were sent up for the speakers and their acting. The opposition was shown by the Big Four oration by staging a parade and marching around the square, after it had silenced the audience.

The judges were three lawyers from Franklin: W. H. Poches, C. D. Moore and E. R. Fros. The affirmative Big Four speakers were R. M. Sikes, Springfield, Ky., J. T. Fyuns, Dixon, Tenn., and W. A. Cole, Buffalo, Ky. James B. Summers, Mayfield, Ky., J. H. Dodd, Chester, Miss., and R. F. Gross, White Star, Ky., were the negative Coreco speakers. The affirmative side of the question was argued from the standpoint of Japan's problems of overpopulation, economic necessity, militaristic ideals, as copied from German hostility toward Japan's problem of overpopulation, economic necessity, militaristic ideals, as copied from German hostility toward our ideals and conventions and our foreign policy. The negative argument was that Japan wanted a peaceful solution of its questions with America, that war with Japan was impossible because of its lack of material, gold reserve and moral backing of other nations. Mr. Shively, the only affirmative speaker, showed how competition with Japan in foreign trade would end Japan's inevitable war. Over population has made it necessary that Japan follow a policy of territorial aggression as an outlet for its people, he declared. The Japanese policy of the Far East was discussed from the standpoint of conflict with American policy.

Japan's plans to make Hawaii a military vantage, together with a dislike of the common people for American ideals was argued by Mr. Fyuns. Mr. Cole, the younger speaker on the team, in effective language spoke of the evil effect of the cheap motion pictures in Japan. Various pleas of the causes of the Japanese distrust of America were discussed at length.

The first negative speaker, Mr. Summers, gave reasons why Japan has grown, largely as a result of American influence, which in turn would cause her to appreciate our superiority. The principles of America for Americans and Asia for the Asiatic would, among other territory, he explained, keep Japan from getting a foothold.

Industrial Japan is prepared to take care of the surplus of population Mr. Dodd argued. A nation dependent upon China and America for raw materials for warfare, he believed, was dependent upon any alliance with Japan was largely one of the unimportant mind.

Quoting the opinions of various statesmen and educators, both American and Japanese, Mr. Gross in forceful language showed why war was not a necessity with Japan. Japan's leaders were too shortsighted to follow after Germany's ideals, since they have failed, he declared. The Anglo-Japanese treaty soon to expire would not be renewed, according to the belief of English statesmen, he said.

Miss Olive Celler's song, during an intermission in the speeches was well received. It was a takeoff on the coming Big Four debate. A. C. Brouner, Richmond, Ky., was speaker for the Big Four, while J. J. Long and C. F. Cofin led the Coreco forces.

WE ARE HAPPY

Mr. W. S. Ashley, Business Manager Bowling Green Business University, has been ill for several months, but we are glad to see him improving rapidly. He and Mrs. Ashley are at Mountain Lake Park, Maryland, on the very top of the Alleghenies. We hope he will be with us soon. His presence has been a great asset to the business because of years of capable and faithful service.

HOW HE GROWS!

Mr. Chester Crabtree, who was one of the speakers in the debate of 1916, became an attorney after leaving the BGHE. The call to school work came soon after that. About three years ago he entered the ministry and is now pastor of the First Christian Church at Hillsboro, Ohio. He delivered an unusual address before the assembly of the morning of July 5. Those present who knew Mr. Crabtree saw the wonderful growth he had made. May others follow his lead!

$5,000 PER YEAR

"You will perhaps be glad to learn that I now have an income in excess of $5,000 per annum, which is better than I expected at the time of leaving school."

FRANK T. ELLIS, 232 Chestnut, Pittsburgh, Penna.

THE MOST VALUABLE FIVE WEEKS.

Franklin, Tenn.

"I have always thought that the BGHE was the only school, but did not know until I came here. My summer course was the most valuable five weeks I have ever spent in school. It was a combination of work and pleasure. The school spirit was such that it was like being on the cruise the summer. It makes better teachers too. I cannot thank you enough for what you did for me. I am fixed in the notion, 'I can't live without the BGHE.'"

MRS. W. K. BELTON, Mineola, Oklahoma, next year, and shall carry there with me for my school and shall bring them with me for students there.

FLORA DEMONI.

Send for Catalogue.
Dear Sir:
I am in receipt of a copy of your course of study for teachers, and am ready to give my qualified endorsement. The Bowling Green Business Leaders is an institution of which Kentucky may well feel proud. We never think of looking for teachers of this specialty anywhere else. Very truly yours,
JAMES E. RISLEY
Superintendent City Schools.
Mr. Risley, ex-President Kentucky Educational Association, recently re-elected to the Board of Education of Owensboro, Kentucky, to become Superintendent at Bowling Green, Kentucky, at $700 per year.
Mr. John L. Foote, graduate of the BGSU, and for several years a successful teacher of practical work in the schools of Owensboro, succeeds in Mr. Risley's position.
Mr. Risley's leaving Kentucky is sad to all who have known the State has sustained for many years and a wonderful gain for the State. Mr. Foote is a State educational leader. Congratulations to both.

"GOOD SERVICE."
Kimberly, W. Va.
Gentlemen: I am in need of a nude stenographer and feel that I can make no mistake in applying to you for quick and good service. You will recall that I have had some previous business while at Superior, W. Va., namely Miss Agnes Smith and Miss Ollie Miller, who are both very capable and very competent. Therefore, I have a great regard for the training obtained in your school.
Yours truly,
T. A. FIRE, Auditor.

$2.50
Mr. L. P. Rich is with the Cotton Exchange Bank of Cleveland, Mississippi, Salary, $2,500 per year.

WE KNEW IT! WE KNEW IT!
"Gentlemen. When I came to work for Darrell Love Lumber Company on the 15th of the month, I found two girls who were former BGSU students. We have now four boys indicating themselves and another girl, so you may know we have a jolly good time together, talking of the good days we spent at BGSU. I don't think you would want a better advertisement than seven or eight of those making good in one office, I say making good for one or two years. As a BGSU student in the office has received an increase in salary ranging from ten to fifty percent already.
I am paying six percent on the money I borrowed to attend school, but on my course is netting me a salary almost three times as much as I made before I matriculated here. I shall never make a better investment.
Respectfully yours,
E. N. BEARD.
Mr. Beard went to Chicago in April to take charge of the Darrell Love Lumber Company's Sales Office at that city.

THE ADVANCED ACCOUNTANCY COURSE.
"Accountancy may justly be called "The New Profession."
"The reorganization and amalgamation of the different schools for students of this country has reached such proportions that the old-fashioned, waste methods of the past are already gone forever. The successful business men of today understand the value of a good education in business, and the business and commerce of the country have never been better understood.

COMMERCIAL AND LIFE ENDOWMENT COURSES.
Seven years ago this institution organized the Commerce Course to equip students for more responsible and successful positions in business. A large number of our students are now holding positions of importance as bookkeepers, clerks, stenographers in business offices, and in other positions.

ENTER ANY TIME.
AT ENTRANCE OF GREAT CAVE.

PARTY No. 1.

OUTINGS
It is the unusual thing that the average student enjoys and it is the unusual thing that the Business University tries to give. Annually, early in September, the students with a watermelon feast, buying sometimes three of it at Schenck.
This same custom will be followed this year.

Most of our students come from sections of Kentucky and other states where elements do not grow. We give them a real chestnut hunt in one of the finest groves in Southern Kentucky, and this outing is one of the most unique and enjoyable of the year.

WE HAVE FOR THE WOODS early in the morning while everything is fresh and bright, take our lunchbox and reseating the same on the bench and drink a little hard water, then back to the woods.

The annual dance is one of the great school events of Southern Kentucky, Forty times the two dancing societies of the Bowling Green College and University have met in a rival contest, debating of a gold bound, orangewood gavel. The school, the city and every different part of Kentucky celebrate this day by dancing and by organizing to bring about victory for a favorite side.

THE ADVANCED ACCOUNTANCY COURSE.

Commodore WINNER.

Jas. W. Smeathers
H. F. Gross
J. H. Boyd

Jas. W. Smeathers, a native of Kentucky, a graduate of Owensboro High School, and a student of the Commercial Science.

"THE EAR MARKS OF SUCCESS ARE UPON HIM.""Not long ago G. T. Phillips, of Albay, Georgia, Contrasting the Bowling Green Business Leaders with the best among the leading colleges of the country, the students of this institution have reached such proportions that the old-fashioned, waste methods of the past are already gone forever. The successful business men of today understand the value of a good education in business, and the business and commerce of the country have never been better understood.

"AND FAITH, WE SHALL NEED THE." - Charles Harker writes from Granger, Wyoming, that he is doing well and that he looks forward to the day when he will become superintendent he will send us all powers.

THE EMBLEM.
This institution has the honor of holding membership in the National Association of Accounting Educators. The purpose is the strengthening and standardization of courses of study, the elimination of fraud in advertising, the uniting of standards and ideals and cooperation in matters of legislative importance.

Mr. James E. Risley conveys the congratulations of the National Business Education Association to the Bowling Green Business Leaders for their success in the commercial education.

POSITIONS.
It is a well known fact that positions are much easier to obtain for those who have had a good education. No one has left this school without a position in the last fifteen years, many having had two or three.
We turn away with the assurance that we are doing the utmost to make you a good and successful man.
TUITION RATES
IN EFFECT AUGUST 30, 1921.

All students are in advance, $110 for the first year, $150 for the second year, $175 for the third year, and $200 for the fourth year.

A. C. P. A. THERE ARE ONLY 2000 IN THE UNITED STATES.

"Dear Mr. Harman:"

"I am at present enjoying a very satisfactory business. I assure you that I attribute the large and steady growth of the firm to the high quality of the work we are turning out."

"The firm is now engaged in the manufacture of high-grade glassware and fixtures, and the business has been expanding steadily for the past two years."

"I am enclosing a copy of our latest prospectus and a list of our principal customers."

"I hope you will be able to give me your approval of our work and to recommend us to others."

"I am looking forward to your reply with great interest."

"Very truly yours,

[Signature]

GEORGE SMITH.


government auditors?

"Dear Mr. Ashby:"

"I have had five unsolicited increases in salary and at present am receiving $3200 and all expenses paid from my post of duty, which is $1100. I have the promise of another increase."

"I would like to know how much stimulus it is to feel that you are being well paid for your work."

"I would like to know your thoughts on the matter of employee benefits."

"I am enclosing a copy of our recent financial statement."

"I hope you will be able to give me your comments on the statement."

"I am looking forward to your reply with great interest."

"Very truly yours,

[Signature]

GEORGE SMITH.


during all communications to the Bowling Green Business University, Bowling Green, Ky.

Address all communications to the

Bowling Green Business University,
Bowling Green, Ky.

What Is Your Income?

This small list is made up for the purpose of indicating salaries now being paid to the students of the Bowling Green Business University upon graduation. The most of these people have not had previous experience and have been placed in positions recently.

This is sufficient proof of effectiveness of our employment facilities.

Remember, these are beginning salaries! Have they not solved a promising future? Isn’t it encouraging to them to know that their incomes are increasing year by year? Is yours? This is a very small list of the great number who have recently secured nice positions who you want a position with opportunities for advancement and an independent income? If so, the following will interest you:

ANCESTOR

Anna Gill
Morgantown, Kentucky
Present salary, $410 per month.

Lillian Carter
Boston, Massachusetts
Present salary, $455 per month.

Carrie Malone
West Point, Mississippi
Present salary, $452 per month.

Mary Huggins
Hopkinsville, Kentucky
Present salary, $410 per month.

Alma Duke
Denver, Colorado
Present salary, $410 per month.

Lillian McCluskey
Glenola, Kentucky
Present salary, $415 per month.

Roberta Marshall
East Liverpool, Ohio
Present salary, $410 per month.

Ulera Smith
Bowling Green, Kentucky
Present salary, $455 per month.

Laurel Harris
Howell, Tennessee
Present salary, $462 per month.

Claire Livesay
Bristol, Tennessee
Present salary, $450 per month.

Hein Steinmetz
Mt. Vernon, Ohio
Present salary, $415 per month.

Vannie Harper
Marks, Mississippi
Present salary, $410 per month.

G. Craig
Bremen, Kentucky
Present salary, $410 per month.

Oma Pulliam
Scottsville, Kentucky
Present salary, $410 per month.

Amie Stark
Tupelo, Mississippi
Present salary, $410 per month.

Leona Bailey
Bettzman, Texas
Present salary, $415 per month.

Leny Thacker
Dallabow, Tennessee
Present salary, $415 per month.

E. C. Graves
Melina, Tennessee
Present salary, $402 per month.

A. J. Lawrence
La Center, Kentucky
Present salary, $410 per month.

A. C. Toler
Paris, Tennessee
Present salary, $410 per month.

Martha Benge
Benge, Kentucky
Present salary, $420 per month.

H. P. Simanull
Meridian, Mississippi
Present salary, $420 per month.

H. B. White
Akersville, Kentucky
Present salary, $470 per month.

Amie Boyse
Columbia, Kentucky
Present salary, $417 per month.

Grace Kennedy
Bowling Green, Kentucky
Present salary, $417 per month.

H. B. Bautwell
Laurel, Mississippi
Present salary, $417 per month.

Clarence James
Oneonta, Kentucky
Present salary, $420 per month.

Verile Kotlonsky
Morgantown, Kentucky
Present salary, $420 per month.

Mabel Miller
Peru, Indiana
Present salary, $420 per month.

E. K. Mahon
Hardin, Kentucky
Present salary, $419 per month.

Lovina Frizzell
Benton, Kentucky
Present salary, $450 per month.

Stella McFallin
Robards, Kentucky
Present salary, $450 per month.

Kathrin Gant
Irwin, Pennsylvania
Present salary, $417 per month.

Ruth Hartdorf
Orenburg, Kentucky
Present salary, $417 per month.

S. E. DeHaven
Blackford, Kentucky
Present salary, $423 per month.

L. J. Lawhorn
Jull, Kentucky
Present salary, $418 per month.

Edna Chambers
Mannington, West Virginia
Present salary, $415 per month.

Ruth Proctor
Oak Grove, Kentucky
Present salary, $417 per month.

Kathleen Lynam
Point Pleasant, West Virginia
Present salary, $410 per month.

Jane Davis
Lynn Grove, Kentucky
Present salary, $413 per month.

Ruth Howard
Elizabethtown, Kentucky
Present salary, $415 per month.

W. D. Parsons
Clark, Louisiana
Present salary, $415 per month.

If you have been in doubt as to the financial possibilities of a business education, this will convince you.