On Campus

Major gifts will involve campus partnership

The Western Kentucky University Board of Regents at its regularly quarterly meeting Oct. 28 endorsed a conceptual plan for a major gift fund raising campaign.

The plan will be a partnership with faculty, staff and administrators and businesses, alumni and the Western Kentucky University Foundation, said Robert M. Rutledge III, vice president for Institutional Advancement.

The campaign will augment an already healthy annual fund- raising campaign by challenging alumni and friends to actively participate in a major fund-raising campaign, Rutledge said.

"This plan will significantly increase private support for the University over the next five to 10 years," he said, adding that as the plan matures, the cost of raising money will decrease.

A more detailed plan will be brought to the regents in January.

Regents also approved the transfer of about $3.9 million in endowment and development assets to the Western Kentucky University Foundation.

Louisville bank to provide WKU Foundation custodial & investment services

Trustees of the Western Kentucky University Foundation at its regularly scheduled Board meeting last month interviewed 12 candidates for custodial and investment management services and selected PNC Bank of Louisville to provide these services for the WKU Foundation.

In other business, the Board approved creating the position of custodial funds, and the arrangement under the agreement was made to be of service to the University, said Dr. Dero Downing, CHF president.

"It was understood from the outset that these funds remain subject to call by the University where they will be administered by the Western Kentucky University Foundation.

Dr. Downing said this action does not adversely affect the College Heights Foundation, nor does it in any way affect the funds which have been entrusted to the CHF by supportive alumni and friends who have shared their resources to benefit and encourage deserving students. He also stressed that the two foundations were separate entities.

"We intend to make absolutely certain that every penny within the College Heights Foundation which has been placed there by supportive friends, and all future gifts, will be protected and administered by the College Heights Foundation in compliance with the donor's expressed wishes at the time the gifts are made," Dr. Downing said. In other business, the Board:

• Approved allocating $1.6 million from the 1993-94 fund balance. Projects funded include $350,000 for a major gift campaign and marketing plan, $300,000 for instructional equipment, $150,000 for equipment for Facilities Management, $100,000 in matching funds for interactive television and $75,000 to remodel the Journalism Department. The University will still maintain a fund reserve of about $4 million;

• Approved a set of priorities to the building of the 1995-96 budget. They include increasing funding for instruction, research and libraries; enhancing faculty and staff salaries; enhancing student retention; enhancing minority student recruitment; funding for President Thomas C. Meredith's "Moving to a New Level While Keeping Old Traditions" initiative; and campus maintenance and

• Approved creating the positions of staff assistant in the Office of International Programs, trust accountant in Institutional Advancement and fire safety coordinator in Facilities Management.

WKU Public Radio wins 10 AP awards, Bingham award; surpasses $94,000 fund-raising, membership goal

The public radio service of WKU has won 10 awards in its class from the Associated Press of Kentucky at the fall meeting of the Kentucky Broadcasters Association in Lexington.

In addition to the winning contest entries, which ranged from best newscast and best breaking spot news story, WKU's station was recognized with an award for the number of contributions it makes to the Associated Press news desk as well as the KBA's Meritorious Service Award.

The Public Radio Service also recently won the 1994 Barry Bingham Media Award, presented by the Kentucky Psychiatric Association for outstanding reporting on topics related to mental illness.

Reporter Kevin Ingram and News Director Dan Modlin produced the winning series, Silence and Signals. The three-day broadcast addressed a number of concerns relating to youth suicide in Kentucky.

Western's Public Radio Service includes WKYU-FM in Bowling Green, WKPB-FM in Henderson/Owensboro, WDCY-FM in Somerset and WKUE in Elizabethtown.

The station ended its fall membership drive Nov. 5 after raising a total of $94,323 in pledges. The goal for the drive was $94,000.
Regents appoint Deborah Tomes
Wilkins University Council, Executive Assistant to the President
Deborah Tomes Wilkins began duties Nov. 10 as University Counsel for Western Kentucky University. The University's Board of Regents approved the appointment at its regular quarterly meeting Oct. 28. Wilkins will also serve as executive assistant to President Thomas C. Meredith. The 1982 WKU graduate has been a partner in the Bowling Green law firm of Campbell, Kerrick & Grise since 1993. She has also been an instructor in WKU's paralegal program and a domestic relations commissioner. Wilkins is a member of the

Campus Forum Today
November 16, 1994

Private Fund-Raising
3 p.m.
Grise Hall Auditorium
Athletics
Finance and Administration
Institutional Advancement
Student Affairs
Internal Auditor

Family Holiday Pops, Friday, Dec. 2, 8 p.m!
The Bowling Green Western Symphony Orchestra, under the direction of Dr. Christopher Norton, Associate Professor of Music at WKU, will present Family Holiday Pops, a diverse program on Friday, Dec. 2 at 8 p.m. in Van Meter Auditorium.

Education Commissioner Boysen chats on campus about KERA
Kentucky's Education Commissioner, Dr. Thomas Boysen, visited WKU on Oct. 26, and during a breakfast meeting on campus told his audience of WKU students and faculty that the top challenge among American High School Educators today is motivating their students.

Speaking on The KERA Graduate, Boysen told the group motivation is one reason implementation of the Kentucky Education Reform Act is important.

One of the characteristics of The KERA Graduate is to be a more active learner, Boysen said, and it is an important task of the high school and higher education teacher to evoke that kind of participation from students, the Commissioner said.

Boysen outlined a number of early school programs KERA is supporting, programs he called "delight starts."

"Robert Frost said that a good poem begins in delight and ends in wisdom, and that's what a really good education should do too," said Boysen, adding that "We need to be sending the message from the very earliest days that the education you get is the education you create."

He emphasized also that active learning is important.

KERA is also devoted to making students more literate, Boysen said, concentrating writing, reading and on thinking.

He said assessments at the various levels are based on a great deal on students' writings to assess basic skills and their abilities to apply those skills, and also on writing portfolios.

"We have the clearest writing standards in the country," Boysen said.

"More active, more literate and more numerate and more collaborative," Boysen said, talking about the importance also of knowledge of basic math skills and how to apply them, also in group settings.

"Early indications are that students are doing better in math, better than in the other areas, except perhaps for reading," Boysen said.

Complimenting WKU's technology program in preparing teachers to acquaint their students with use of computers, Boysen said when he speaks to new teachers about KERA he doesn't think they feel the stress that some veteran teachers have about reform.

"Computers are such an interactive medium as opposed to television which has been a passive medium," Boysen said.

"Higher Education is helping to make a great deal by acknowledging the testing system for an additional means of placement and scholarships," Boysen said, adding: "That's sending a message to the high schools that this is important."

Boysen said within the next six months, there will be "very solid research" reported independently on the technical validity and reliability of testing, and results will be "very high," he predicted.

"I think if students come out of secondary school and hit a very different environment, it won't be good for them and it won't be good for you," Boysen told his WKU audience, adding that the research emphasis in KERA needs to 'continue to be placed on the research interests of higher education and focus in the most important places. I suggest in this accountability dialogue that's going on, a place in higher education for more overt student accountability," he said, suggesting a testing take place at the end of the student's second-year, sophomore level.
The Departments of
Music and Dance
Present
A Day for Dancing
By
Lloyd Pfautsch
and
Seasonal Carols
University Chamber Singers
and
Dance Company
Tuesday, November 29, 1994
8:00 p.m.

Student-Alumni Phonathon is success
With more than $257,000 in pledges, the annual Student-Alumni Phonathon at Western Kentucky University has ended another record-breaking fund drive.
Donald Smith, coordinator of the annual fund and the Phonathon, said the fundraiser's goal of $250,000 was exceeded the last night of calling. The final pledge total of $257,200 surpasses last year's record total by more than $30,000.
More than 700 volunteers called about 30,000 WKU alumni over the past several weeks for pledges of financial support for the University's academic programs. More than 7,000 alumni pledged to give to the Phonathon, Smith said, including more than 2,000 new donors.

Chemistry gets fellowship funds
The Thermal Analysis Laboratory in WKU's Department of Chemistry has received funds for two fellowships from one of the country's leading manufacturers of polymers, Huntsman Packaging Corp. Huntsman is providing $6,000 a year to establish the Huntsman Thermal Analysis Fellowships which will provide summer stipends of $3,000 each for two students.
Research activities will focus on the application of thermal analysis for polymers and will be directed by Dr. Charles Lee, a visiting professor in the Chemistry Department. Dr. Lee has 29 years of industrial polymer experience.
As an example of prospective research activities, a method of accurately determining the calcium carbonate content in polyethylene film has been developed through the cooperative efforts of the Thermal Analysis Laboratory and Huntsman Packaging Corp. in Bowling Green within the past year.
The Huntsman Group is a Fortune 500 company and is the largest privately held chemical company in the United States. The Bowling Green plant is one of 76 plants worldwide.
The Bowling Green College

By Bob Skipper, Coordinator of News Services

The Bowling Green College of Business Administration at Western is continuing the rich heritage fostered by its predecessor, the Bowling Green Business University. The "BU," well known for the outstanding success of its graduates in the world of business, operated as a private college from 1874 to 1963 when it merged with Western.

The primary mission of the College is to provide programs of study leading to baccalaureate and master's degrees within the College's five departments: accounting, economics, finance and computer information systems, management and marketing. "Baccalaureate programs build upon a firm liberal arts education with the professional theory and applications necessary for creative and rational decision making in the business world," according to Dr. J. Michael Brown, Dean of the College.

The Baccalaureate Programs

The baccalaureate programs are accredited by the American Assembly of Collegiate Schools of Business (AACSB). One of only 305 such colleges, accreditation further enhances the College's reputation for providing the highest level of quality in its business programs. "This means that the College has satisfied national standards regarding curriculum, faculty qualifications and resources for computer and library facilities," Dr. Brown said.

The Graduate Programs

At the graduate level, the master of arts program in economics emphasizes contemporary economic issues while the master of arts in education program offers either a major or a minor in economics.

The recently established master of professional accountancy degree supports entry into the accounting field. "The program enables students to satisfy the 150-hour educational requirement to sit for the Certified Public Accountant examination," Dr. Brown said.

The College benefits from the guidance of an advisory council composed of regional and national business leaders. This council helps keep the College in touch with the trends, concerns and needs in the world of business today.

The Faculty

The faculty of the College continue an active role in teaching, service and research. Outstanding teaching awards, service-related activities (including consulting), and research productivity are among the accomplishments of the faculty. Research productivity is notable as numerous faculty present their research findings at various distinguished professional business-related conferences throughout the country.

The College annually recognizes its faculty in the areas of teaching, research and public service. The recipients for the 1993-94 academic year include: Dr. Dawn Bolton, marketing assistant professor, teaching; Dr. Brian Goff, economics associate professor, research, and Dr. Lawrence Finley, management professor, public service.

Students in the College of Business Administration are given many opportunities to enhance their classroom learning with real-world experiences, both on and off campus. Participation in professional organizations is strongly encouraged. A variety of departmental clubs, professional associations and business fraternities provides the student with an opportunity to refine interpersonal and leadership skills.

Some of the organizations available at Western include: American Marketing Association, Beta Alpha Psi, Beta Gamma Sigma, Data Processing Management Association, Delta Sigma Pi, Financial Management Association, Institute of Management Accountants, Omicron Delta Epsilon, Phi Beta Lambda and Society for Human Resource Management. Students also can sharpen their skills working off campus, Dr. Brown said. "Graduate and senior level undergraduate students have an opportunity to work in a consulting capacity with small businesses and government agencies in the south central Kentucky area through the University's Institute for Economic Development and Public Service," he said.

Alumni have been active in supporting the College. Their generosity has led to the establishment of two endowed professorships — the D.D. Lessenberry Professorship and the Meany-Holland Professorship.

The Lessenberry Professorship, currently held by Dr. John Stallard, is named for Barren County, Ky., native David Daniel Lessenberry, a distinguished teacher, author and speaker. The Meany-Holland Professorship, currently held by Dr. Janet Colbert, is named for James R. Meany and J.C. Holland, Bowling Green Business University graduates and faculty members who were instrumental in the development of the public accounting profession in the Bowling Green area.

For ideas on how you can influence the quality of education at Western Kentucky University, contact Dean J. Michael Brown at (502) 745-6311 or R.M. (Bob) Rutledge, Vice President for Institutional Advancement, at (502) 745-6208.
of Business Administration

College of Business Administration
Advisory Council

John T. Newton, Advisory Council Chair
Chairman of the Board, President and Chief Executive Officer
Kentucky Utilities Corp.
Lexington, KY

Nelda Barton Collings, President
Health Systems Inc.
Corbin, KY

Wilmer Cooksey, Plant Manager
General Motors Corvette Plant
Bowling Green, KY

John B. Holland,
President and Chief Operating Officer
Fruit of the Loom
Bowling Green, KY

E. James Ising,
Vice President, Marketing Services
Commonwealth Life Insurance Co.
Louisville, KY

Steve Kavanaugh, Plant Manager
Eaton Corp.
Bowling Green, KY

Harold E. Kelley,
Attorney at Law
Ashland, KY

Raymond Newton, Plant Manager
James River Corp.
Bowling Green, KY

Leon Page, Chairman
Franklin Bank and Trust Co.
Franklin, KY

Dwight Patterson,
Director of R&D, Extruded Products
Empire Berol USA
Shelbyville, TN

State Rep. Jody Richards, Owner
Superior Books Inc.
Bowling Green, KY

Rondal Shrewsbury, Manager
Baird, Kurtz and Dobson
Bowling Green, KY

David A. Stanley,
Vice President and Chief Financial Officer
Acordia Senior of the Southeast Inc.
Louisville, KY

Bonnie Swayze,
Vice President of Sales
Alliance Rubber Co.
Franklin, KY

Patricia Wolpert,
General Manager Northern New England Trading Area
IBM Corp.
Waltham, MA

Don Vitale,
President and Chief Operating Officer
DESA International
Bowling Green, KY

Mayor Johnny D. Webb,
Chairman and Chief Executive Officer
Southern School Supply
Bowling Green, KY

Departments in the College of Business Administration

Accounting
Economics
Finance and Computer Information Systems
Management
Marketing

Looking for something to do?
Call the Campus Events Line for the latest activities on campus.

WCELI (Western's Campus Events Line) is a two-minute recorded listing of campus activities, such as concerts, lectures, theatre productions and sporting events.
It's recorded weekly by Jeff Younglove, Coordinator of Radio and TV Services, in the Office of University Relations.
Dial 4620, and find out what's happening today.
The following personnel changes have been approved by the Board of Regents at its regular quarterly meeting Oct. 26.

Faculty Appointments
BUSINESS ADMINISTRATION
Accounting
Mark Ross, Assistant Professor

EDUCATION AND BEHAVIORAL SCIENCES
Consumer and Family Sciences
Nikki Feliner, Instructor
Dr. Treva Mitchell, Associate Professor

Educational Leadership
Dr. Donald DeMoulain, Associate Professor
Dr. Nancy Loper, Associate Professor

Psychology
David Brieske, Assistant Professor

Teacher Education
Dr. Janet Benton, Assistant Professor
Suzanne Bowling, Instructor
Dr. Donald Collins, Assistant Professor
Elizabeth Cooksey, Instructor
Dr. Patricia Daniel, Assistant Professor

SCIENCE, TECHNOLOGY AND HEALTH
Allied Health and Human Services
Paula Wilkerson, Instructor

Chemistry
Dr. Wei-Ming Lee, Visiting Professor
Dr. David Schille, Visiting Assistant Professor

Computer Science
Howard Blauer, Instructor

Mathematics
Karen Gramling, Instructor
Preston Gramling, Instructor
Twyla Harris, Instructor
Dr. Joyce L. Miller, Assistant Professor
Dr. Gary Wolske, Instructor

Physics and Astronomy
Dr. Charles Annalau, Visiting Assistant Professor
Dr. Sun-Yung Simon Chen, Visiting Assistant Professor

Phdip S. Montgomery, Assistant Football Coach
Lee Murray, Assistant Football Coach
Albert Seibert, Assistant Men's Basketball Coach
Mike Settles, Assistant Football Coach
Jeff True, Men's Tennis Coach
Marc Ziegler, Baseball Coach

ACADEMIC AFFAIRS
International Programs
Kimberly Diehl, International Student Adviser

FINANCE AND ADMINISTRATION
Business Services
Marshall Gray Jr., Manager of Postal Services

Human Resources
Tony Gilson, Director

Institutional Research
Ann Mead, Director

Telecommunications
Rae Stevens, Director

STUDENT AFFAIRS
Counseling Services Center
Patty Collins, Staff Psychologist

SCIENCE, TECHNOLOGY AND HEALTH
Allied Health and Human Services
Dr. Betty G. Dawson, Director of Social Work Program

UNIVERSITY LIBRARIES
Library Special Collections
Laura Harper Lee, Education Curator and Instructor

ACADEMIC SERVICES
Academic Advising and Retention
Judith Grimm, Coordinator of Tutoring Services for Student Athletes
Kent A. Preston, Academic Adviser

Staff Promotions
FINANCE AND ADMINISTRATION
Purchasing
Mark A. Harris, Shipping and Receiving Manager

STUDENT AFFAIRS
Admissions
James Anderson Wagoner, Assistant Director

Classified Personnel
Appointments
Finance and Administration
Facilities Management
Jackie Pillow, Order Clerk

Purchasing
Thomas Shane Davis, Senior Printer
Jeri Lynne Thomas, Duplicating

Machine Operator

EDUCATION AND BEHAVIORAL SCIENCES
Military Science
Jacqueline Crum, Departmental Secretary

Physical Education and Recreation
Senior Departmental Secretary

SCIENCE, TECHNOLOGY AND HEALTH
Lorrie Helson, Senior Departmental Secretary

Chemistry
Bart McClare, Chemical Supplies Technician

Engineering Technology
Loretta K. Mosier, Senior Departmental Secretary

Nursing
Angelynn B. Drexler, Administrative Secretary

University Libraries
Library Public Services
Robin Hanks, Library Assistant IV

STUDENT AFFAIRS
Career Services Center
Anne Ziegler, Administrative Secretary

Public Safety
Meghan Tomaselli, Communications Officer

Student Health Services
Mary Janet Bryant, Medical Secretary

Promotions
Finance and Administration

Business Services
Patricia Turner, Senior Secretary

STUDENT AFFAIRS
Career Services Center
Michael Hanner, Senior Administrative Secretary

New Appointment
COMMUNITY COLLEGE
Robin Lovell, Senior Administrative Secretary

Retirement
UNIVERSITY LIBRARIES
Library Public Services
Bettye Nichols, Library Assistant IV

November 16, 1994
About You

Arts, Humanities and Social Sciences

ENGLISH
Dr. Ronald Eckard presented Models and Suggestions for Teacher Training in ESL at the annual southeast regional Teachers of English to Speakers of Other Languages (TESOL) Conference in New Orleans last month.

Dr. Joe Glaser participated in a six-week National Endowment for the Humanities Summer Institute at Emory University. Visiting lecturers from outstanding Classics graduate programs from across the country conducted the intensive study of Virgil's Aeneid for selected college teachers from all over America.

Education and Behavioral Sciences

CONSUMER AND FAMILY SCIENCES
Dr. Marilyn Casto presented Purpose and Meaning in Early Period Rooms at the meeting of the Southeast Society of Architectural Historians in New Orleans. Dr. Casto also has been elected to the group's board of directors.

Dr. Joyce Rasdall presented Indoor Air Quality Versus Energy Responsibility at the 1994 Technical Conference of the Association of Home Equipment Educators last month in Northbrook, Ill.

EDUCATIONAL LEADERSHIP
Dr. Delbert Hayden, Professor in the Counseling Programs, is one of five appointed by Gov. Berreton Jones to serve on Kentucky's first Board of Certification for Marriage and Family Therapists. He will serve a two-year term.

The board has met regularly throughout the fall and is creating the guidelines for applications to be considered by the board.

Dr. Aaron W. Hughey presented Beyond TQM: Liberation Management and the Student Affairs Professional at the 45th annual Southern Association of College Student Affairs (SACSA) conference Oct. 31-Nov. 3 in Nashville, Tenn.

TEACHER EDUCATION
Alice Mikovich has been presented with a 1994 Mathematics Education Service and Achievement Award by the Kentucky Council of Teachers of Mathematics.

Finance and Administration

EDUCATIONAL TELEVISION
Jerry Barnaby, Senior Producer/Director/Writer for WKU's Educational Television Services, has received a CINE Golden Eagle Award for the show, Victim of a Crime. The piece is one of a five-part Crime Prevention Series produced in cooperation with the Bowling Green Police Department and WKU Department of Public Safety.

The series targets the deaf and hearing impaired through captioning. Barnaby's piece will represent American video productions in international film and video productions.

Science, Technology and Health

ALLIED HEALTH AND HUMAN SERVICES
Mary Bricker-Jenkins presented a Samuel S. Wurtzel Distinguished Lecture on Feminist Theory and Clinical Practice at Virginia Commonwealth University Oct. 27.

Oct. 20 she co-presented Strategies for Advancing Feminist Social Work Practice at the national meeting of the National Association of Social Workers in Nashville, Tenn. The work was based on the experience and evaluation of the First, to be an annual, Institute for Feminist Social Work held at Western last July, co-convened by Bricker-Jenkins and Patricia Lockett, former WKU social work faculty member.

MATHEMATICS
Barry Brunson has been named an IMTP Developer, an honor received through the Interactive Mathematics Text Project. The IMTP is a program funded by IBM and NSF and administered through the Mathematical Association of America. As a developer, Brunson will receive the loan of a full-configured IBM PS/2 computer and associated peripherals. He will use the computer equipment in continuing to develop interactive courseware for teaching undergraduate mathematics.

Tom Richmond presented Quasorders, Principal Topologies, and Partially Ordered Partitions at Miami University's 22nd annual Mathematics and Statistics Conference in Oxford, Ohio last month.

Wanda Weidemann presented Active Learning in College Mathematics—Not Just for Methods Courses Anymore, and conducted a workshop, Using Active Learning in Mathematics Content Courses for Pre-service Teachers at the Central Regional Conference of the National Council of Teachers of Mathematics in Omaha, Neb.
COMING UP

This calendar is prepared from the University Master Calendar coordinated by the Office of University Relations. If you have questions, additions or corrections, please address them to Lou Anne Beckum, Coordinator of Special Events, 745-2497.

November

16
2 p.m. - Leadership for the 90s, DUC 305, contact: Dr. Sandra Webb, 4346.
8 p.m. The Sea Gull, presented by the Department of Theatre and Dance. See ad, page 17

17
10:30 a.m. Workshop sponsored by the Center for Teaching and Learning, How to Help Students Manage Test Anxiety. Potter Hall 320. Presenters: Karl Laves & Associates. Call 6508.

18
8 p.m. - Glenn Miller Orchestra, Capitol Arts Center, 782-2787.
10 p.m. - 2 a.m. - Student Activities Dance, GCC Ballroom, contact: Patty Witty, 5793.

19
8 a.m. - National Assoc. of Black Journalists, GCC, contact: Jim Highland, 4143.

On Campus

On Campus is published weekly on Wednesdays during the academic year and monthly during the summer by the office of University Relations: Sheila Eisnon, Editor, Fred Hensley, Director of University Relations.

On Campus does not represent any special interest group. Opinions are stated in any copy. material is attributed. We reserve the right to accept or reject any material.

For assistance in University Relations, contact:

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On Campus Sheila Eisnon 5380
News & Photo Services Bob Skipper 4257
Publication Services Tom Meacham 4295
Radio-TV Services Jeff Younglove 4295
Special Events and Master Calendar Lou Anne Beckum 2497

December

1 3:30 p.m. - Curriculum Committee.
2 8 p.m. - 10:30 p.m. - BGWSC Family Holiday Pops Concert, VMA, contact: Chris Norton, 5894.
3 Junior High School Speech Tournament, GCC, Grise, CH, TCCW, contact: Judy Woodring, 6491.
4 Southern Kentucky Team Penning, 2 p.m. Agricultural Exposition Center. Forrest Jones, 843-0055.
6 11:30 a.m. WKU Women's Alliance, GCC 100, contact: Carol White, 3095.
8 p.m. - WKU Music Department Prism Concert, VMA, contact: John Carmichael, 5893.

Looking for Instructors

The Department of Continuing Education will be offering a wide variety of non-credit classes starting in February, 1995. If you are interested in teaching any classes, or if you have any ideas for classes you'd like to teach, call Susan Zimmerman, 745-1926. It will help to have a list of days and times you would be available.

Here are some of the proposed classes:
Building Self-Confidence
Sign-Language
Retirement Planning
Writing Your Will
Grant Writing
Women and Leadership
Desktop Publishing
Introduction to Microcomputers
Car Maintenance
Sports Officiating
Basket Making
Landscaping for Wildlife

Please Join Us

All WKU faculty and staff are cordially invited to attend an Alumni Association Holiday Party Tuesday, December 6 from 1 until 5 p.m. at the Craig Alumni Center. Food compliments of Service One Credit Union. Please Come!

Delores Pregliasco

The Institute for Economic Development and Public Service presents

Principles of Negotiation

Today, Nov. 16 at the Institute
2355 Nashville Road

Speaker: Delores Pregliasco, former Jefferson District Court Judge, Attorney with Landrum & Shouse

Whether you are trying to get your toddler to eat or convincing the Haitian military to disarm, the ability to negotiate is critical to our role in an ever-changing, complex world. Call 745-1900.